



ARIZONA
COMMERCE
AUTHORITY

WHEN IT COMES TO SUCCESS

ARIZONA
IS ALL BUSINESS.

ARIZONA KNOW HOW. [JOIN US.](#)



FY2014 Q1 Client Activity



23 projects: attraction, expansion, creation

7,629 jobs announced



\$810 capital investment

Average salary \$41,282

FY2014 Q1 Client Activity



GRAND CANYON
UNIVERSITY™

SAINT • XAVIER
UNIVERSITY
Success with Purpose.



CMA



MODULAR™

RURAL
ELECTRIC



TRI-COM CORPORATION

niagara™
TASTE THE PURE DIFFERENCE!



Chas Roberts
AIR CONDITIONING & HEATING

GEPACK
CREATING LIFE PACKAGING

elevate

WESTERN WI
INDUSTRIAL



ARIZONA KNOW HOW. JOIN US.



Advancing Job Creation in Arizona:

- Pipeline Projects
- Business Attraction
- Business Expansion

V Pipeline Projects

Pipeline:

415 Projects

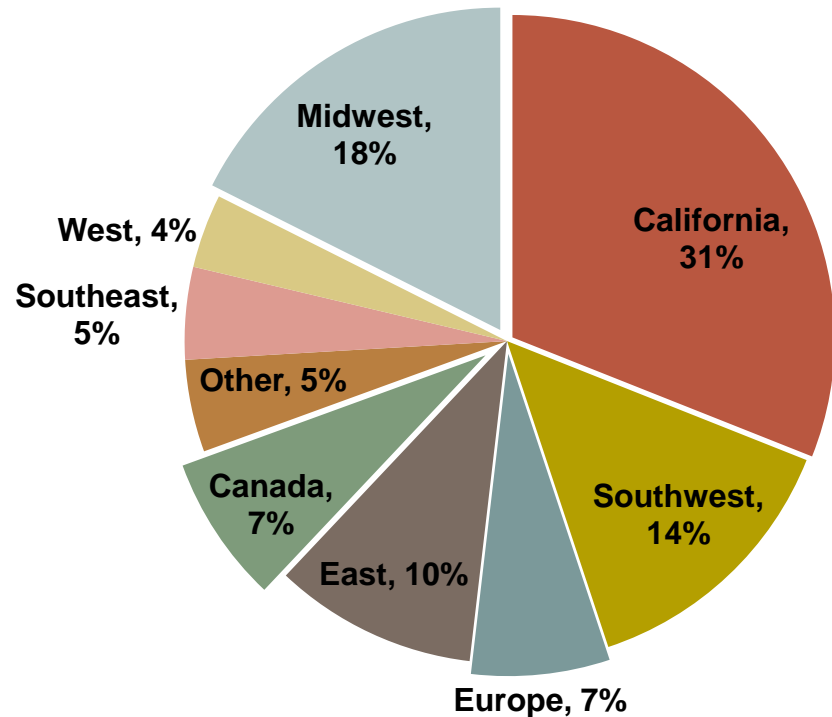
68,389 jobs

\$17.77 B in CapEx

Industry Segments

	<i>% of Total</i>
Manufacturing	23%
Information Technology	14%
Aerospace & Defense	10%
Health Care	8%
Renewable Energy	6%
Consumer Products & Services	5%
Banking, Finance & Insurance	4%
Business Support Services	4%
Bioscience & Biotechnology	4%
Transportation & Warehousing	3%

Business Attraction Pipeline Origin



Pipeline Projects: Business Attraction

Pipeline:

241 Projects

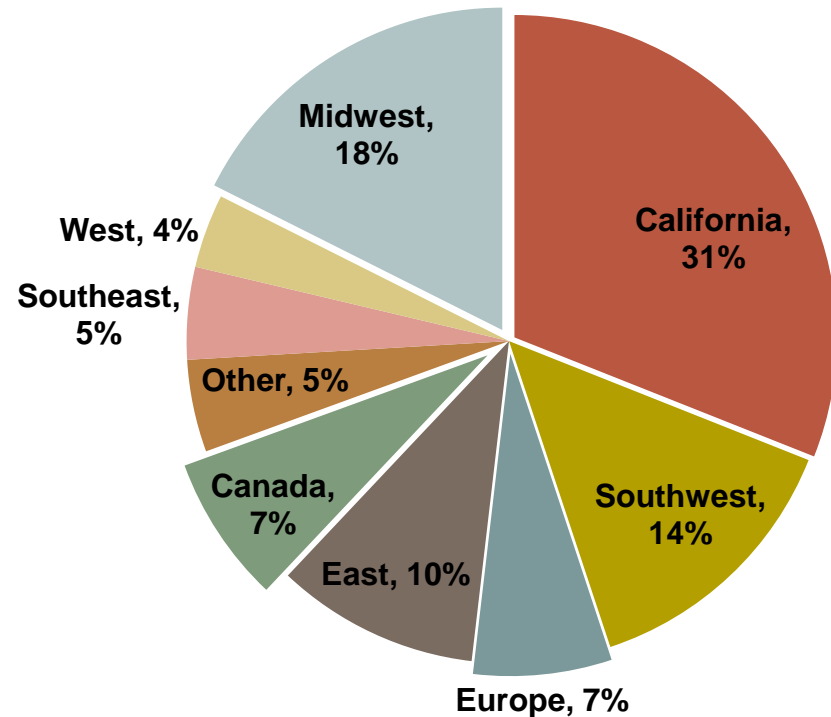
52,681 jobs

\$13.81 B in CapEx

Industry Segments

	<i>% of Total</i>
Manufacturing	27%
Information Technology	13%
Renewable Energy	10%
Aerospace & Defense	9%
Healthcare & Social Assistance	7%
Banking, Finance & Insurance	5%
Consumer Products & Services	5%
Business Support Services	4%
Transportation & Warehousing	4%
Bioscience & Biotechnology	3%

Business Attraction Pipeline Origin



Pipeline Projects: Business Expansion

Pipeline:

174 Projects

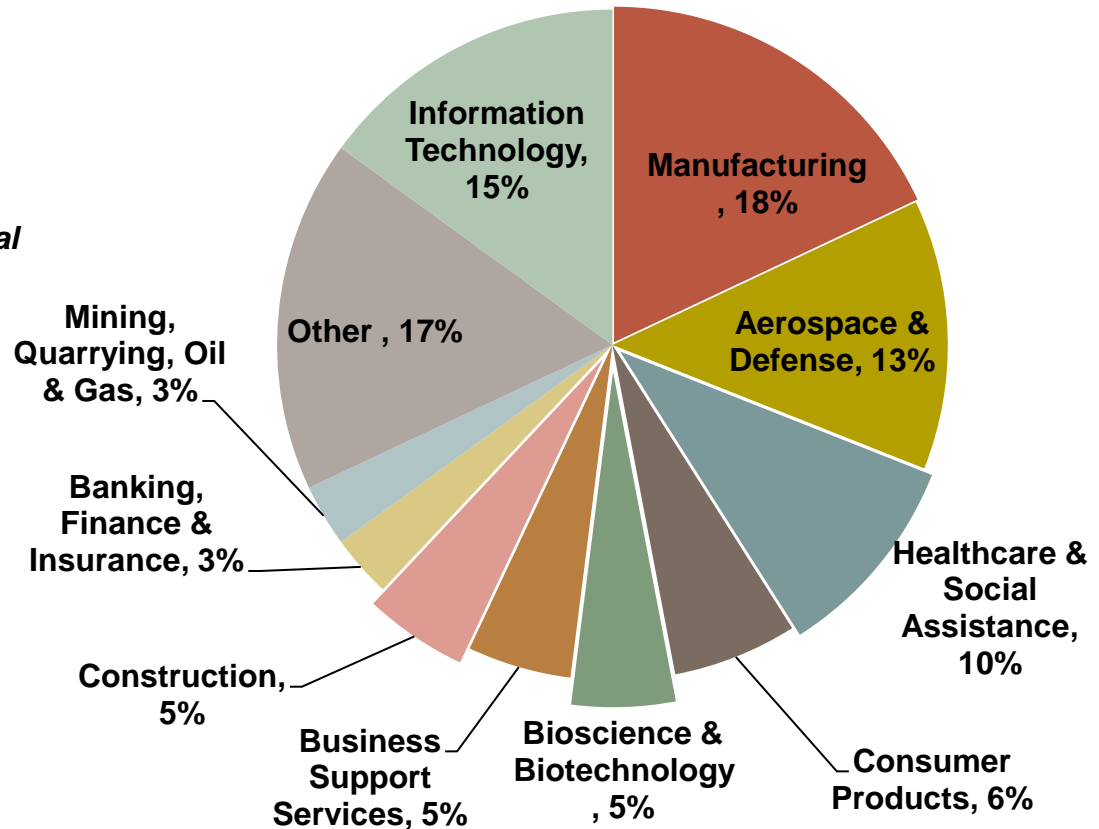
15,708 jobs

\$3.96 B in CapEx

Industry Segments

Manufacturing	18%
Information Technology	15%
Aerospace & Defense	13%
Healthcare & Social Assistance	10%
Consumer Products	6%
Bioscience & Biotechnology	5%
Business Support Services	5%
Construction	5%
Banking, Finance & Insurance	3%
Mining, Quarrying, Oil & Gas	3%

% of Total



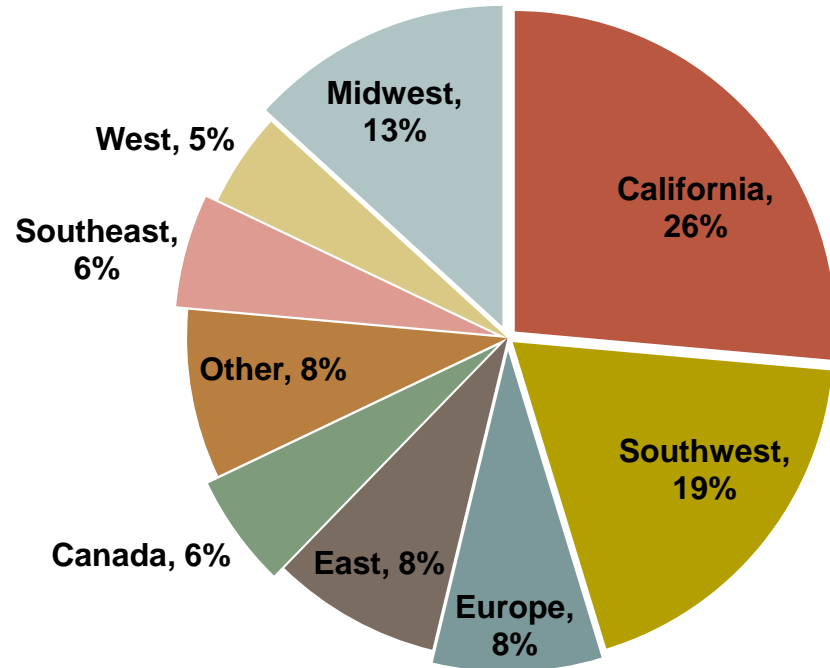
New Opportunities: Business Attraction

BA Pipeline:
106 Projects
29,998 jobs
\$9.37 B in CapEx

Industry Segments

Industry Segment	% of Total
Manufacturing	26%
Information Technology	10%
Healthcare & Social Assistance	10%
Renewable Energy	8%
Aerospace & Defense	8%
Banking, Finance & Insurance	6%
Consumer Products & Services	6%
Transportation & Warehousing	6%
Business Support Services	4%
Bioscience & Biotechnology	2%

Business Attraction Pipeline Origin



Advancing Arizona's Innovation Ecosystem:

- Incubators/Accelerators
- FAST Grant Awardees
- Angel Investment Program
- Arizona Innovation Challenge

50+ incubators, accelerators, co-working spaces throughout Arizona

Newly formed Arizona Business Incubation Association (AzBIA)

Newest incubators: LaunchPoint Mesa Technology Accelerator, Maricopa Center for Entrepreneurship (in Maricopa), MAC6 Conscious Manufacturing Incubator in Tempe

ACA received \$95,000 Federal and State Technology (FAST) Partnership Program Grant Award

Awarded 20 companies \$171,450 as part of the AZ FAST Grant program:

- FAST supports Arizona-based technology companies in target industry sectors as they initiate the product commercialization process
- Qualified companies must target a product/solution in one of the ACA's key industry sectors
- New category – Innovation in Manufacturing

842 investments made in 97 certified small businesses

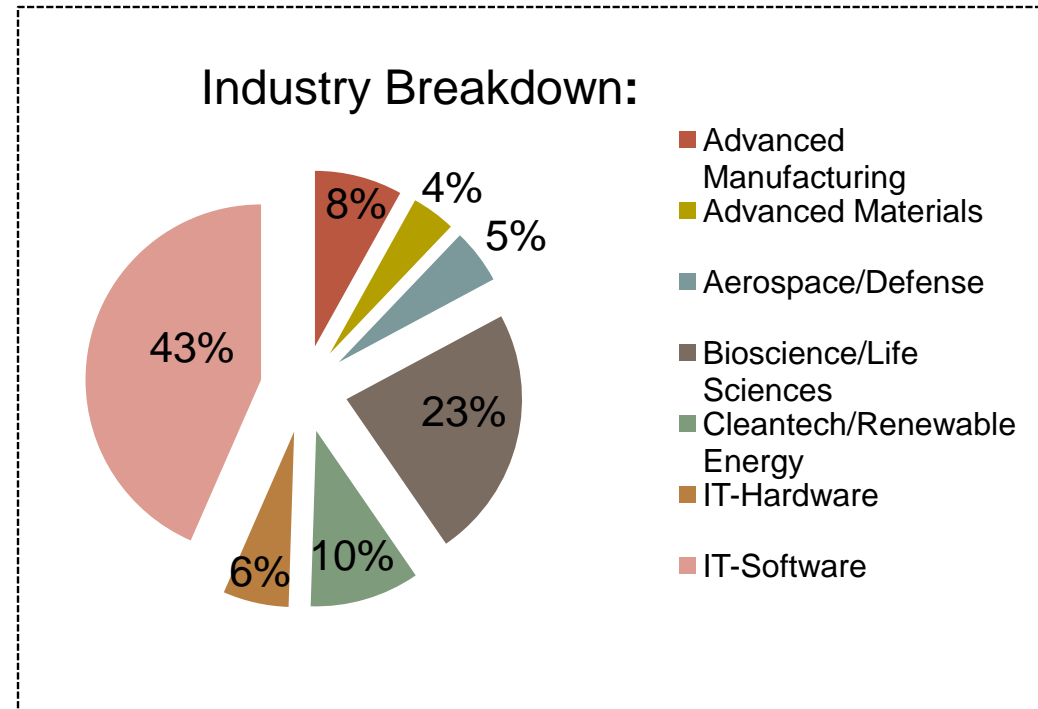
Invested total of \$49.3 million

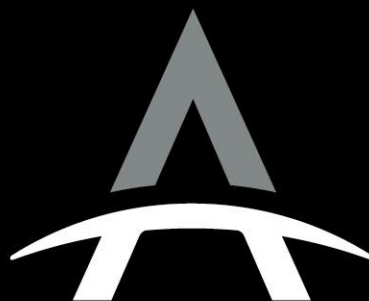
\$15.5 million in tax credits

651 companies have applied for grants

Capital raised: \$643 million

Many have continued their relationships with ACA, winning AZ FAST grants, taking part in Venture Ready and/or taking part in the Angel Investment program





ARIZONA
COMMERCE
AUTHORITY

ARIZONA KNOW HOW. **JOIN US.**

azcommerce.com

602.845.1200

800.542.5684