



**ARIZONA COMMERCE AUTHORITY BOARD OF DIRECTORS
PUBLIC MEETING MINUTES**

Tuesday, April 16, 2013
10:00A.M

333 N. Central Ave., Phoenix, Arizona
19th Floor Conference Room

I. Call to Order and Roll Call

Governor Brewer, Chair, called the April 16, 2013 meeting of the Arizona Commerce Authority Board of Directors to order at 10:00 a.m. and welcomed the attendees and the public.

The meeting was noticed and properly posted. Governor Brewer requested that Sarah Knaperek call the role.

Board Members Present in Person

Governor Jan Brewer, Chair
Jerry Colangelo, Co-Chair
Sandra Watson, President/CEO
Senate President Andy Biggs
Gary Abrams
Michael Bidwill
Paul Bonavia
Drew Brown
Phil Francis
Tim Jeffries
Jim Keeley
Mary Peters
Doug Pruitt
Victor Smith
Judy Wood
Julie Pastrick
Sherman Jennings

Board Members Present Via Conference Line

Richard Boals
Candace Wiest
John Haeger

Board Members Not Present

House Speaker Andy Tobin
Richard Adkerson
Craig Barrett
Mike Ingram
Steve Macias
Michael Manson
Roy Vallee
Dr. Ann Hart
Dr. Michael Crow
Dr. Rufus Gasper
Doug Von Gausig
Eileen Klein

II. Welcome Remarks from Chair Governor Brewer

Governor Brewer reflected on the incredible FY 2013 Third Quarter results of the ACA. She recognized and honored the three members of the Board who will be exiting: Mary Peters, Chair of the Compensation Committee; Doug Pruitt, member of the Ethics Committee; and, Roy Vallee, member of the Executive Committee. The Governor expressed her gratitude for their service and dedication to improving Arizona. She then went on to welcome the new members of the Board: Richard Boals and Jim Keeley as voting members and Eileen Klein and Julie Pastrick as ex-officio members.

III. Welcome Remarks from Co-Chair Jerry Colangelo

Co-Chair Jerry Colangelo expressed his appreciation to Mary, Doug and Roy for their service to the Board. He noted the significant progress and the incredible wins that the ACA accomplished in the FY 2013 Third Quarter. He concluded his remarks by welcoming the newest members to the Board and reminded each of them that they play an important position on the ACA Board by guiding Arizona's global economic future in conjunction with leadership by the Governor and Legislature.

IV. Approval of Minutes of the January 8, 2013 ACA Board of Directors Public Meeting

Gary Abrams moved to approve the minutes of the January 8, 2013 ACA Board of Directors Public Meeting; Paul Bonavia seconded. The Motion was approved.

V. CEO's Report

a. FY2013 Client Activity and Prospect Pipeline

Sandra Watson, President and CEO, reported on various FY 2013 Q3 client activity and pipeline matters. Her report included information on recent job announcements, included statistics reflecting the

number of recent job additions and the average salary paid in connection with such jobs. She also reported on lead generation activities; Arizona's unmanned aircraft systems proposal to the FAA in addition to issues associated with Arizona's A&D Industry; media coverage and, the "Arizona Know How" marketing campaign; issues pertaining to efforts of strengthening economic development in rural Arizona; enhancing Arizona's global competitiveness; strengthening economic opportunities along Arizona's border with Mexico, as well as various strategic initiatives, trade shows and similar events.

b. Other Reports

a. Legislative Session Report

Lorna Romero reported on the progress of the Arizona House and Senate through the date of the meeting.

b. Unmanned Aircraft Systems Report

Lt. General John Regni presented a report on the status of Arizona's proposal to be selected as one of six unmanned test sites authorized by the FAA.

VI. Call to Board Members for Items for Future Agendas

No comments or future items for discussion were noted.

VII. Call to Public

Governor Brewer called for public comment.

Senator Steve Pierce expressed his support to the Governor and her Medicaid expansion legislation and urged support thereof.

VIII. Executive Session

Drew Brown moved to enter into Executive Session; Victor Smith seconded. The Motion was approved.

IX. Adjournment

Tim Jeffries moved to adjourn; Mike Bidwill seconded. The Board of Directors adjourned at 12:18 p.m.